

# Your Wine Advocate

#### Newsletter of Ingersoll Wine & Spirits

#### We're Back! Newsletter of IWS Returns After 5 Months Absence : (

Our last newsletter was August 2003?! What happened?? Without dwelling on the past Your Wine Advocate is back with vengeance. More wine picks, more tasting events, and more information on what's going on in the world of wine. We're Ingersoll Wine & Spirits, Des Moines' original wine store - now with two locations to serve you! Our August newsletter mentioned 25 wines to savor over the remaining days of summer. And our first issue of the new year is no different. Check out 25 wines hand-selected by your local wine merchant. Great new reds from California including some stellar Cabernet Sauvignon and new arrival Merlot from Washington state and beyond. Don't forget the arrival of 2002 Riesling from Germany. Ben's May 2003 trip to the Mosel valley is still paying off with the arrival of great

estate names like J.J. Prum, Doctor Loosen, Dr. Pauly-



Bergweiler, Monchoff and more. And of course, the release of the Wine Spectator's annual list of Top 100 wines. We've got 'em! About a dozen wines from the Top 100 are still available at both store locations. From the Chateau Souverain Reserve Chardonnav 2001 Russian River Valley (\$25.99) to 2000 Franciscan Cabernet Sauvignon Napa Valley (\$24.99), these two wines represent the breadth of our selection and the types of wines that you can find on our shelves everyday of the year. And if you missed Ben's answer to the Top 100, we've reprinted it here on page 3 of Your Wine Adovcate!

(continued on p. 3>>>>>>>

#### Volume 3, Issue 1 February 2004

- Welcome to our 2004 winter edition of Your Wine Advocate!!
- Check out our 25 picks for winter
   — Looking for wine to warm up your evening?
- Check out our website at www.ingersollwine.com.
- If you're not getting our e-mails please go online and send us your e-mail!

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#### Snowstorm Wine Picks

Here's a fresh batch of 26 wines we've hand-selected for your enjoyment:

- (1) '02 Las Rocas San Alejandro Garnacha \$9.99. Deep ruby with a gorgeous nose of white flowers and licorice. Deep bodied, fruit driven, deliciously textured, and loaded. When it is gone, it may be gone for the vintage!
- (2) '02 Argyle Willamette Valley Pinot Noir Reg. \$22.99
  Sale \$15.99 Light in texture, delicate berry to rich plum, growing spice as it fills the mouth on the finish.
- (3) **'00 Estancia Zinfandel California** Reg. \$12.99

  Sale \$9.99. Juicy and complex, bursting with raspberry, cherry, and spicy pepper flavors. A medium body
- zinfandel that is fantastic for food and friends.
- (4) '02 Geyser Peak Gewurtzraminer California Reg. \$9.99; Sale \$6.99. The grapes for this wine were harvested at optimum maturity to enhance the spicy and floral notes. Soft and fruity but balance by crisp acidity. Ideal accompaniment to spicy cuisine. Hot Price!



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#### February Wine Picks (Continued)

- (5) '01 Andretti North Coast Merlot Reg. \$13.99; Sale \$11.99 A rich merlot, fruit forward, full body, and smooth finish. Andretti proves that wine quality comes from the vineyard. An ability to select from the finest grape growing regions assures the consistent quality and style.
- (6) '01 Argyle Willamette Valley Chardonnay Reg. \$12.99; Sale \$10.99. The flavors of pear cream, vanillin, roasted oak, and sweet centered hazelnut are seamless. The finish is fresh fruit and lingers. Welcome back Argyle!
- (7) '00 Raymond Estates Merlot .Reg. \$11.99 Sale \$9.99 Black cherry, blackberry, boysenberry, and currant flavors, finishing long with warm toasty oak, cedar, and spice. Pairs nicely with baked pastas, grilled meats, and roasts of pork and beef.
- (8) '02 St. Supery Sauvignon Blanc Napa Valley Reg. \$15.99; Sale \$12.99. A great follow-up to the fabulous '01; refreshing citrus and crisp acidity on the palate with an attractive lingering finish. An exciting varietal that's perfect with foods or on its own.
- (9) '99 Kendall-Jackson Great Estates Alexander Valley Cabernet Sauvignon Reg \$38.99; Sale \$29.99. "Its dense purple color is accompanied by smoky black currant fruit intermixed with minerals and toasty oak. Although closed, it possesses medium to full body, good richness, and plenty of tannin." Robert Parker, Jr.
- (10) **'01 Crios de Susana Balbo Syrah-Bornarda Mendoza** \$12.99 Blends of wine from a selection of the finest barrels, to create Crios (offspring). Displays ripe fruit flavors, excellent balance, and are meant to be enjoyed in their youth. 89 pts. WS.
- (11) '03 Kanu Sauvignon Blanc Stellenbosch. Reg. \$11.99; Sale \$10.99. "Rich with lots of lemon and pink grapefruit flavors offset by a strong grassy edge [...] chive, mineral and floral hints enter on the finish where the richness fans out." 89 pts. WS.

- (12) '01 Hogue Fume-Blanc Columbia Valley Reg. \$8.99; Sale \$5.99. Lemon zest and fresh herbs mark this fruit forward dry white wine. Perfect compliment to a complete meal. Try it with grilled seafood, fresh oysters, or a turkey dinner.
- (13) '00 Hogue Cabernet-Merlot Columbia Valley Reg.\$8.99; Sale \$7.99. A fruit forward, dry, red wine blends bright berry flavors. The combination is just right for simply cooked meats, pizza and pasta, backyard barbeques, and grilled salmon.
- (14) **'01 Barossa Valley Estate Shiraz Spires** Reg. \$11.99; Sale \$9.99 From one of the Barossa's best-known estates. Ripe mulberry, peppery spice, and vanilla flavors are the signature of this wine. A richly flavored wine. 86 pts. WS.
- (15) '02 Nobilo Sauvignon Blanc Marlborough Reg. \$11.99 Sale \$9.99. Another great flavor from New Zealand's Marlborough region. Bright fruit flavors and aromas of gooseberries and melons. A touch of herbaceous-ness that is pleasant to the touch.
- (16) '00 Seta Signorello Napa Valley White Wine Reg. \$26.99 Sale \$17.99. Barrel-fermented blend of 60% Semillon and 40% Sauvignon Blanc made in a traditional white bordeaux-style. A lush, silky blend, only 897 cases produced. Limited.
- (17) '99 Kendall-Jackson Great Estates
  Cabernet Sauvignon, Napa Valley
  Reg. \$38.99; Sale \$29.99 "This opaque
  purple-colored Cabernet...No shy wine at
  14.5% alcohol, it exhibits aromas of vanilla, black currants, cedar, and loamy
  soil in addition to loads of concentrated
  fruit. Well bodied and impeccablybalanced." Robert Parker, Jr.
- (18) '02 Sebastiani Pinot Noir Sonoma
  Coast Reg. \$15.99; Sale \$14.99. Fruit
  forward with richness and complexity.
  Aged in both French and Hungarian oak,
  the finished wine exhibits sandalwood
  and vanilla aromatics. Aromas of nice
  cherry fruit flavors.

- (19) **'01** Chateau St. Jean Fume Blanc Reg. \$12.99 Sale \$11.99. The blend of Sauvignon Blanc and Semillon offers generous citrus, melon, and herbal aromas and flavors. Fermented and aged in French and American oak for 6 months to enrich the flavors and textures.
- (20) **'01 Masi Modello Delle Venezie** \$8.99. Corvina and Rabosa Veronese give this wine unique structure and flavor. Deep tone of ruby red, flavor of cherries, , tannins, richness, and vitality.
- (21) '02 Sebastiani Chardonnay Sonoma
  County Reg. \$13.99 Sale \$10.99. A
  perennial WS favorite, "displays lingering honey, pear and apple flavors [...] the
  wine finishes with a toasty creaminess
  and supple complexity." 88 pts.
- (22) '02 Brancott Vineyards Marlborough Reserve Sauvignon Blanc Reg. \$21.99; Sale \$18.99. "This is essentially a reserve Sauvignon Blanc... Tangy and lively, it has green melon, fig and citrus flavors, echoing beautifully on the vibrant finish." WS.
- (23) '01 La Famiglia di Robert Mondavi
  Moscato Bianco California \$14.99.
  Captures the enticing floral and fruit
  character of the muscat grape. Delightful
  scents of orange blossoms and ripe
  peaches weave through the sweet flavors,
  making this wine delicious to sip alone or
  with light desserts.
- (24) **'00 Kenwood Merlot Sonoma County**Reg. \$17.99; Sale \$13.99. A familiar
  name for great Cabernet, Chardonnay and
  Pinot Noir; here's the '00 Merlot—
  medium-bodied with ripe plum and berry
  flavors. Plenty of fruit and a full finish.
- (25) '00 Frei Brothers Cabernet Sauvignon
  Alexander Valley Reg. \$21.99; Sale
  \$17.99. Tried true and tested, we've put
  this up against reds twice the price and
  this Reserve cabernet does not disappoint. Ripe plum and black currant.
- (26) **'01 Rabbit Ridge Primitivo Westside** \$12.99 Dark and ruby colored, aromas of big cherry, violets, white pepper, and rhubarb. Drink while it is young.



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#### The Wine Spectator's Annual Top 100

I can think about a dozen or so wines (from the Top 100) that one store or the other still has on hand. Many have already sold through but several highly sought-after wines remain. Take for instance the '01 Chateau Souverain Chardonnay Winemaker's Reserve Russian River Valley. No. 20 on Spectator's 100 list the Souverain Chardonnay is rated 93 pts. "Opulent display of fruit and oak flavors," says WS. Extended sur lies aging ensures that this wine is complex offering nuances of vanilla and toasty oak flavors. Another wine you don't want to miss is the '03 Kim Crawford Sauvignon Blanc Marlborough. Rated a 90 by WS, this wine comes with a screw-cap for easy access! No corkscrew required. "Impressively balanced to show touches of ripe melon against tart grapefruit and lime flavors," says WS. [I might add that at the time of print the '03 K. Crawford Sauvignon

Blanc was out-of-stock at my distributor.] Our Ingersoll location inventories the '03 Mulderbosch Sauvignon Blanc Stellenbosch. (No. 28 on WS Top 100) This is another clean and unoaked-style of wine from South Africa, also known for producing intense fruit flavors in their whites. [An alternative should the Kim Crawford be sold-out; or perhaps the other way around.] Other noteworthy mentions include #66 and #58 on the List. The '01 d'Arenberg Footbolt Shiraz McLaren Vale (rated 90 pts.) shows concentrated red fruits with a velvety mouth-feel of more expensive reds. The wine is very approachable now and has the markings of a food-friendly red wine. Aged 12 months in French and American oak. No. 72 on the List is the '00 Franciscan Oakville Estate Napa Valley Cabernet Sauvignon. The '00 Franciscan is a good example of how good winer-

ies can buck the trend in lesser vintage years. Very drinkable now, the Franciscan cabernet sauvignon is one that can benefit for further cellaring. And for under \$30 its easier on the wallet as well. Other noteworthy cabernet sauvignon price under \$20 include the '01 Louis Martini Sonoma County (\$12.99); the '01 Liberty School California (\$13.99); and the '00 Sebastiani Sonoma County (\$13.99) which still evokes much of that seamless red and black fruit found in the 1999. Finally, Washington-state and the single vineyard wines of Chateau Ste. Michelle continue to impress. The '02 Eroica Riesling (No. 64); and the arrival of the '01 Cold Creek Merlot Columbia Valley (rated 90); the Eroica is a joint venture between Dr. Loosen of Germany and the acclaimed Washington-state producer located in Woodinville. It's a partnership that has been successful and the 2002 vintage is no exception, scoring 91 pts.

## Wine Tidbits & Premier Tasting Events

# New Arrival 2002 Riesling from the Mosel-Saar-Ruwer And Beyond Including wines from JJ Prum

The name Joh. Jos. Prum is synonymous with great Mosel Riesling. The Wine Spectator's Bruce Sanderson writes, "At the kabinett level of quality, one finds a seductive combination of lightness with intense flavors and underlying slate character." Indeed the '02 JJ Prum Wehlener Sonnenuhr Kabinett (\$25.99) rates WS 92 pts. "screams slate, along with peach and lime flavors all finely matched to a delicate yet tensile structure [...] terrific intensity in a light frame ending with an aftertaste of peach and smoke." Also available are the '02 JJ Prum Riesling Kabinett (\$19.99) and the '02 JJ Prum Wehlener Sonnenuhr Spatelese (\$30.99).

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Wine Advocate's Robert Parker Jr. 'Best Wine Value' in his 25-year career (Issue 147) is in stock now! Did you read what R. Parker has to say about the '02 Las Rocas Garnacha De San Alejandro? How about "this offering which may be the greatest wine value I have ever tasted.." Rated 91 pts. by RP, this 100% garnacha is fashioned from 75year old Grenache vines planted on pure slate. Would you believe all this for only ten bucks? Also check out the '01 Castell Del Remei Gotim Bru (\$13.99); and the '02 Castano Monastrell Yecla (\$10.99). Respective Parker points for these wines are 89+ and 90 respectively. Castano also produces a 'Hecula' for \$12.99.

South African Wines Continue to Make A Splash — Great Sauvignon

#### Blancs; Intense Reds Including Big-Big Shiraz That Rival Australia

Great sauvignon blancs so balanced and appealing one would think it was summer again! 'Sincerely', no that's really the name of the wine — Sincerely. We were captivated by the finesse and elegance of this wine not to mention its price (\$11.99). Other wines arriving include the '02 Goat-Roti, '01 Fairview Pinotage Primo, Fairview Shiraz and the Neil Ellis Sauvignon Blanc Groenekloof. These wines expected date of arrival is March 1, 2004.

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Reminder — Annual Wine Classic is Wednesday, Feb. 25th from 5 to 8 p.m. at the Hotel Fort Des Moines 10th & Walnut St. Downtown DSM See the insert with this newsletter for details!!

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## Say 'Yes' to Eric Solomon — European Cellars Selection

Find out what Robert Parker Jr. is raving about in Issue 147 (6-30-03) of the Wine Advocate! The usually reserved Parker exclaims, "[t]his may be the greatest discovery of my 25-year career!" RP continues writing, "This old vineyard which previously sold its entire production to a cooperative has produced custom bottlings for importer Eric Solomon." So you may wonder just who is this Solomon guy?? Eric Solomon started European Cellars Selection in 1989. His focus is on hand-selected wines from France, Spain and Portugal. Like Kermit Lynch Imports, there is a story behind the wines. The '01 Pazo De Senorans Rias Baixas Albarino is a good example of the breadth and uniqueness of Solomon's wines. Rias Baixas is home to a uniquely fragrant and delicious grape variety known as Albarino. This highly sought-after wine has achieved almost cult-level status in northwest Spain.

Ingersoll Wine is pleased to announce the arrival of Eric Solomon wines including Robert

"There are 20,000 cases of this offering which may be the greatest wine value I have ever tasted." Robert Parker Jr.
The Wine Adovcate Issue 147.

Parker's 'greatest wine value I have ever tasted'. Introducing the '02 Las Rocas De San Alejandro Garnacha (\$9.99) rated 91 pts. "Gorgeous nose of kirsch liquer intermixed with melted licorice and white flowers .. [the] sumptuously-textured 2002 is loaded." The staff at IWS tasted side-by-side the Las Rocas, the '01 Castell Del Remei Go-

tim Bru Costers Del Segre (\$13.99) and the '02 Castano Monastrell Yecla (\$10.99).

While impressive, the Las Rocas showed second to the Gottim Bru, a blend of merlot + cabernet sauvignon + tempranillo. Parker rates this one an 89+ which is not a shabby score. Ben likes this one for its more complex nose and cellar-worthiness. Finally, the '02 Castano Monastrell offers the intense spice one would expect from 100% Mourvedre grapes. Rhone in origin, mourvedre brings with it plenty of black and red fruit with moderate tannins. Parker rating 90 pts. In the words of RP — "these are wines to purchase by the case." Also arriving is the '02 Castano Hecula (\$12.99) bottled un-fined and unfiltered. A full-bodied red made from 40 yearold vines. Indeed, now is the time to try Spanish reds and white. Welcome to the wines of European Cellars Selection. Cheers!